Quick Guide to Optimizing Licensing

The challenges of legacy data integration applications

1. High Annual Licensing Model with Limited Dynamic Pricing

A pay-as-you-go pricing model allows you to pay only for the computing resources you consume. It results in significant cost savings compared to traditional data integration applications with fixed licensing fees.

Challenge
Traditional data integration platforms often have a hefty annual licensing model, straining budgets and limiting scalability.

Solution
IO Connect Services leverages AWS's pay-as-you-go model, ensuring you only pay for the resources you use. This dynamic pricing structure optimizes costs, allowing for flexibility and cost efficiency.

2. Rigorous Licensing Renewals and True Ups Annually

Challenge
Frequent licensing renewals and true-ups lead to administrative burdens and unexpected costs, impacting financial planning.

Solution
IO Connect Services provides a transparent and predictable pricing model, eliminating the need for annual true-ups. Say goodbye to licensing headaches and gain financial predictability with our streamlined approach.

3. Limited Internal Mulesoft Resources

Challenge
Internal resource constraints, especially with MuleSoft expertise, hinder the seamless operation of data integration systems.

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Solution

IO Connect Services brings a team of seasoned experts to the table, alleviating the burden on internal resources. Our specialists handle the migration process and provide comprehensive training to empower your team for ongoing success.

4. Legacy Applications that Required Custom Integration and Support

Challenge

Legacy applications often demand customized integration solutions and ongoing support, posing challenges for migration.

Solution

IO Connect Services specializes in addressing the unique requirements of legacy applications. Our experts design tailored integration solutions and provide robust support to ensure a smooth transition without compromising functionality.

5. Desire to Move to the Cloud

Challenge

The aspiration to move to the cloud requires a strategic approach and a partner with cloud expertise.

Solution

IO Connect Services aligns with your objectives for cloud migration, so you can leverage the power of AWS serverless environments. Our proven methodology ensures a seamless transition, unlocking the benefits of cloud infrastructure for your data integration processes.

About IO Connect

IO Connect Services is an AWS Advanced Tier Services Partner, a certified MuleSoft® System Integrator Partner, a Salesforce Commerce Cloud Consulting Partner, and a member of the Datadog Partner Network. Our professionals have over 20 years of experience delivering complex technical solutions worldwide. We offer solutions in migration, DevOps, cloud native development, cloud solution architecture, security and compliance, and managed services. The company has achieved AWS competencies in retail, migration, and DevOps. We work relentlessly on establishing and maintaining trust with our clients and all business partners for long-term relationships.

Focusing on companies "born in the cloud" or wishing to migrate to the cloud, IO Connect enables them to exploit the advantages of having a cloud-native infrastructure.

Reach out to us today to schedule a consultation.

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