

# VMware-SPECIFIC OPTIMIZATION LICENSE ASSESSMENT (OLA)

## Maximize Savings with Our Rapid Assessment

As an AWS Advanced Technology Partner skilled in migration, integration, and modernization, IO Connect Services will perform a VMware-specific Optimization License Assessment (OLA), delivering financial and technological recommendations in under 3 weeks for potential in-year savings upwards of 43%.

## How We Can Transform Your Business

### Maximize Savings

Depending on the size, age, spend, and complexity of the on-premise or colocated implementation, IO Connect Services has delivered upwards of 43% savings in a single year.

### Comprehensive Analysis

All aspects of the on-premise (or colocated) deployment will be evaluated; attain a thorough, detailed view of your infrastructure.

### Per-Transaction Cost Analysis

Escape VMware price increases, understand your current and future options to reduce licensing costs, and achieve a self-funded migration with ongoing ROI.

## Our Approach

### One-Day Workshop

- Understand business model and objectives
- Assess current infrastructure
- Gather licensing and billing information
- Review of architecture and sizing
- 2-3 Week Data Gathering and Evaluation

### TCO Model

- Develop TCO model for present and future architecture & licensing optimization options with associated ROI timeline

**3** Week Turnaround    **43%** Savings in Year 1

## About IO Connect

IO Connect Services specializes in addressing the unique requirements of legacy applications. We design tailored integration solutions and provide robust support to ensure a smooth transition without compromising functionality.

IO Connect Services brings a team of seasoned experts to the table, putting our customers and custom-built solutions first.



## DELIVERABLES

- **Evaluate Current Spend**  
Evaluation of current spend on licensing and infrastructure
- **Analyze Current VMware**  
Identification of potential bloat and sprawl for removal
- **Recommendations for Optimization**  
Recommendations for architectural improvements for security, reliability, cost containment, and seasonality
- **Estimated Savings Breakdown**  
Detailed breakdown of potential savings based on the recommended approach
- **Documentation**  
High-Level Documentation of existing VMware architecture
- **Formal Proposal**  
Formal proposal with preliminary costs, time for optimization, and estimated ROI timeline

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